



LAS COLINAS  
*Golf & Country Club*

A world apart

[www.aworldapart.es](http://www.aworldapart.es)

*Opened to the public in the summer of 2010, Las Colinas Golf & Country Club is an exclusive residential community with low housing density built around an 18-hole championship golf course.*

*With its privileged location to the south of Alicante, in Campoamor, very near the coast, it enjoys an exceptional climate, is extremely well connected, and has magnificent views of the Mediterranean Sea and the Manga del Mar Menor: a valley nestling in the hills where golf and homes blend harmoniously into the natural surroundings.*

*It boasts comprehensive sports facilities and services and a private Beach Club on the seafront, at La Glea beach in Campoamor.*





Las Colinas Golf & Country Club is an environment- and surroundings-friendly development. Its homes, facilities, infrastructures and the golf course itself blend perfectly into the landscape. It complies with an exhaustive plan of environmental protection measures drawn up by the Polytechnic University of Valencia and boasts low build density of fewer than 10 homes per hectare, far below the average of developments in the area.

Las Colinas has also preserved a natural area of 200,000 m<sup>2</sup>, scenic trails and ample green zones with indigenous vegetation. The golf course runs along a valley with views of the Mediterranean Sea, while the homes are staggered on the hillsides, adapting to the natural undulations of the land.

**A world apart  
for experiencing nature**



Paramount in the design of the homes is concern for the surroundings, quality and privacy. They face the golf course or the wooded landscapes, rich in indigenous Mediterranean trees. They are organised into private communities, with ample communal zones with swimming pool.

The typology of the homes is diverse and in all cases the rooms are designed to look towards the outside through terraces and porches that increase the size and luminosity of the spaces:

- Detached 4- and 5-**bedroom villas** on private plots of up to 1,500 m<sup>2</sup>.
- Semi-detached 3-**bedroom villas**, with a private garden of up to 700 m<sup>2</sup>.
- 2- and 3-bedroom **Apartments and penthouses** with ample terraces, or ground-floor flats with private gardens.

**A world apart  
for living**



Las Colinas Golf & Country Club offers a wide range of services to the owners of its homes, such as: landscaping and garden maintenance, advice, design and execution of building works and reforms, custody of keys and periodic inspections of the homes, cleaning, decoration and furnishing services, maintenance of the home, swimming pool and private gardens and after-sales service.

## ACT-IN Services

**ACT-IN**  
servicios



A professional golf course designed by Cabell B. Robinson

Las Colinas boasts a 6,376-metre golf course with an exclusive and unique design. The width of its fairways, the design of its extensive undulating greens and the numerous tees at each hole give the course great versatility, making it suitable for professional competitions while also offering any player, regardless of his or her level, a pleasant, enjoyable and affordable game.

A world apart  
from the average



A comprehensive range of sports facilities surrounding the Clubhouse enhance this 18-hole, par-71 championship golf course: a golf academy, a driving range of natural lawn, a putting green, approach area, gym and paddle courts as well as clay tennis courts.

Designed by the prestigious North American architect Cabell B. Robinson, the golf course of Las Colinas is a faithful reflection of the originality and versatility that characterise his work, which includes internationally renowned courses such as La Reserva, in Sotogrande; Finca Cortesín, on the Costa del Sol; Praia d'El Rey, in Portugal; and the Royal Golf d'Evian, in France.

In addition to its exclusive design, the principal characteristic of Las Colinas golf course is that it adapts to the special contours of the terrain to naturally blend into the surroundings.



### Managed by Troon Golf

Troon Golf, the world leader in upscale golf course management, development and marketing, is managing Las Colinas golf course. With headquarters in Scottsdale, Arizona (USA), and with international offices in Hong Kong, Australia, Switzerland and Dubai, Troon Golf has a passionate dedication to quality which inspires excellence, through the maintenance of the golf courses and their amenities in optimum conditions, whilst ensuring personalized customer service and maximum attention to detail.





HOLE HOYO	1	2	3	4	5	6	7	8	9	out/ida	10	11	12	13	14	15	16	17	18	in/vuelta	TOT	HCP	NET
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○ white blancas	392	405	510	309	173	326	108	341	323	2,887	163	566	333	358	163	524	365	199	475	3,146	6,033		
● yellow amarillas	352	378	481	280	158	294	105	332	309	2,689	133	536	328	338	155	498	353	190	444	2,975	5,664		
● blue azules	317	335	458	240	140	260	98	275	280	2,403	112	510	308	304	142	469	323	174	414	2,756	5,159		
● red rojas	298	306	416	208	112	233	93	260	260	2,186	90	485	283	280	124	428	288	153	384	2,515	4,701		
PAR	4	4	5	4	3	4	3	4	4	35	3	5	4	4	3	5	4	3	5	36	71		

Score card of Las Colinas Golf & Country Club



### Clubhouse

This is a Mediterranean-style building of over 1,500 m<sup>2</sup>, with views of the 18<sup>th</sup> hole and of one of the lakes. It is less than 100 metres away from tees 1 and 10, from greens 9 and 18 and from the driving range and putting green.

It has attractive restaurant and leisure facilities - UNiK CAFÉ and THE GLASS BAR- and a golf shop stocking high-end brands. The Clubhouse is connected with the natural area of the residential complex via a scenic trail over 3 kilometres long that winds its way through the Mediterranean woods.

A world apart  
for savouring



## UNiK CAFÉ

Accessed via a delightful outdoor courtyard situated at the heart of the Club House, the UNiK CAFÉ offers a select eating experience. Its cuisine, simple and based on high-quality ingredients, reinvents classic dishes with a touch of creativity.

Both the Residents and visitors to Las Colinas Golf & Country Club alike, whether or not they are golfers, will enjoy a full range of culinary delights in a unique atmosphere throughout the day, from 8am to Midnight.

The UNiK CAFÉ menu includes classic Mediterranean tapas, a carefully selected range of salads, sandwiches and hamburgers as well as the best rice, pasta, fish and meat dishes.





The restaurant décor is the work of Pepe Leal, one of the most renowned Spanish interior designers and present almost every year at *Casa Decor*. In fact, he was responsible for the decoration of the restaurant of the 2009 edition of *Casa Decor Madrid*.

For special celebrations a private dining room is available, seating 30 people.





## THE GLASS BAR

THE GLASS BAR is the perfect spot for leaving worries behind, getting away from the madding crowd and enjoying a drink, a beer or a cocktail in an ambience imbued in nature and the Mediterranean climate. A unique, light-filled space that opens to the outdoors through its magnificent terrace with views of the lake at hole 18 of the golf course.





### Las Colinas Beach Club

On the seafront at La Glea beach, in Campoamor, Las Colinas Golf & Country Club rounds off its leisure offering with Las Colinas Beach Club. A private hideaway where you can relax and enjoy the sun, the beach and the sea, whether reclining on a sun bed beside the infinity pool with breathtaking views of the Mediterranean or in the café bar surrounded by magnificent palm trees.

Las Colinas Beach Club also has changing rooms and car parking service and a children's paddling pool area.

A world apart  
to enjoy the sun, the  
beach and the sea

LAS COLINAS  
Beach Club

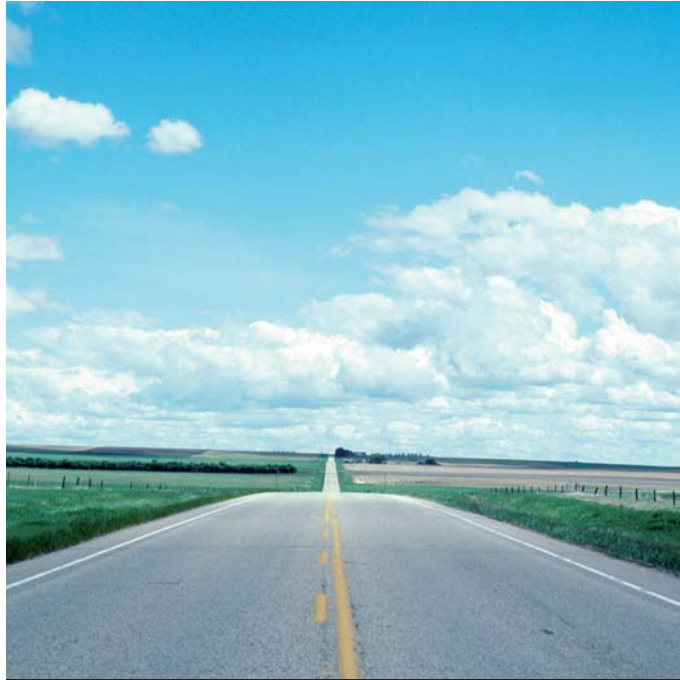


### Las Colinas Residences

Whether for a short weekend getaway or for longer holiday stays, the homes of Las Colinas Residences offer a world apart in advantages. Visitors to Las Colinas Golf & Country Club can choose from modern two- and three-bedroom, fully equipped apartments and villas with ample gardens or terraces, car parking and green areas with communal swimming pool. In addition, residents have access to the comprehensive sports, shopping and leisure offering of Las Colinas Golf & Country Club and benefit from exclusive privileges: free entry to *Las Colinas Beach Club*, special fees for combined accommodation and golf packages and discounts at UNiK CAFÉ, THE GLASS BAR, the academy, the golf shop and buggy hire.

A world apart  
to enjoy  
your holidays

LAS COLINAS  
Residences



Las Colinas Golf & Country Club is extremely well connected. By road, from Alicante and Murcia via the A7 and AP7, and under four hours away from Madrid by motorway, via the AP36 and A31. By air, Las Colinas is 15 minutes from San Javier airport and 40 minutes from the international airports of El Altet, in Alicante, and the future Corvera airport in Murcia. By train, the superior Altaria trains link Madrid with Alicante and Murcia. In the future the AVE will do this in less than two hours.

A world apart  
for accesses  
and communications



Las Colinas Golf & Country Club has the backing of Gmp.

Founded in 1979, Gmp is one of the leading unlisted property-owning real estate groups in Spain.

From the outset, Gmp has followed a firm property-owning approach that has allowed it to achieve a solid position in the Spanish real estate market as a specialist in the development, investment and management of both its own real estate assets and third-party properties, with special emphasis on the high-quality office and business park segment in Madrid.

Gmp Group



The group currently owns 383,193 m<sup>2</sup> under management and a reserve of buildable land for projects of 83,254 m<sup>2</sup>. In addition, in association with GE Real Estate Iberia, it owns 90,000 m<sup>2</sup> of office space. Added to its historical experience in managing its own assets are over 300,000 m<sup>2</sup> of buildable land managed for third parties in the past ten years.

Gmp is the first Spanish property-owning real estate group to have gained triple AENOR certification in the areas of Quality, Environment and Prevention of Labour Risks for the business of acquisition, lease and management of maintenance, refurbishment and conservation of real estate assets.



**LAS COLINAS**  
*Golf & Country Club*



**Bruce Glasco,**  
Senior Vice President and Managing  
Director of Troon Golf for Europe,  
Middle East and Africa

*How and why did you start working in the golf industry?*

I started out as an assistant at Binder Park Golf Club, Michigan, a municipal course where playing the 18 holes cost the very affordable price of about 7 dollars. I was an accomplished golfer in my youth and even won the state junior championship. I turned professional during my college years so I could compete for money to continue to fund my education. It was during my time working at local golf courses that I learned more about the operational side of things and realised I wasn't going to emulate my hero Arnold Palmer on the course. I did however learn a lot from him during my time at Bay Hill. He is an inspiration to so many and a truly phenomenal man.

I pursued my interest in golf course management by specialising in operations at several of the world's leading golf facilities. The list includes such properties as Pine Valley Golf Club, Arnold Palmer's Bay Hill Club, the Kapalua Golf Club and Resort, and the exclusive Maroon Creek Club. The experiences I gained here gave a solid grounding in what it takes in achieving excellence at a world-class level. It is hard to avoid getting caught up in the pleasure that such facilities bring to golfers on a daily basis.

The pursuit of excellence is something I have always admired and wanted to be part of. Golf courses gave me an outlet to impart what I felt were some fairly sound views of my own on how things could best be run. This is where my passion really grew for my line of work. I followed my passion into golf course management and joined Hines. I later joined Troon in 1999 as Vice President of Operations, and was promoted to Senior Vice President of the company's Australia Pacific division in 2001. I was later appointed Senior Vice President and Managing Director of the Company's Europe, Middle East and Africa operations in 2006 where I still am today.

“The pursuit of excellence is something I have always admired”

*In your opinion, what makes a golf course exceptional?*

One that leaves you with a lasting impression I would say. A course of which you remember each hole distinctly. The Troon Golf ethos is one that focuses on delivering an unrivalled and unique golf experience. Attention to detail that enhances the guest's enjoyment of their time. On the face of it, Troon Golf delivers the "bells and whistles" that make our front of house service the envy of the industry. But at the heart of it is the delivery of quality surfaces and conditions and, as importantly, a structure that allows for positively impacting on the course profitability.

Some of the most outstanding venues in the world are those that set the standard from the moment you set foot in the Club House to the time you stand on the first tee to finishing your round. These details are the final part of a bigger picture. So beyond the natural beauty, spectacular views and strategic bunkering, I look at how the course performs on a front-of-house level. The better this is, the better the entire structure tends to be. The Club House has its ethos and you can tell from the moment you arrive what type of experience you are set for.

*What does it mean for Troon Golf to manage Las Colinas Golf & Country Club?*

There has been much anticipation surrounding Las Colinas golf course in Europe. We have been delighted to add the golf course to our growing portfolio in Europe, Middle East and Africa, especially when you

consider how some regions have been struggling. Spain has been one of the pioneers in golf. It is true that the road has been tough the last couple of years, but when you see the vision and commitment of the owners at Las

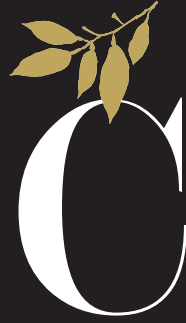
"Unique, auspicious, integrated and awe-inspiring ... I honestly believe Las Colinas will raise the bar for the standard of golf on the east coast of Spain"



Colinas -Gmp- you cannot help but feel inspired about the future of golf. Las Colinas will quickly establish itself as one of the premium European destinations. It is a great privilege to have Las Colinas Golf & Country Club form part of the Troon Golf portfolio.

*Can you define for us the Las Colinas golf course in your own words?*

Unique, auspicious, integrated and awe-inspiring. From the moment you drive through the canyon-style entrance that leads to Las Colinas Golf & Country Club, the impact of the resort catches you straight away. The golf course is set amidst hills, Mediterranean woods, orange and lemon groves, giving a beautifully traditional sense to playing golf here. The course works its way seamlessly through the natural topography and is without doubt championship in standard. I honestly believe Las Colinas Golf & Country Club will raise the bar for the standard of golf on the east coast of Spain.



LAS COLINAS  
*Golf & Country Club*



Cabell B. Robinson,  
Designer of the golf course  
of Las Colinas

*The renowned North American golf course architect reveals some of his best-kept secrets and explains how he converted such a fascinating project as Las Colinas Golf & Country Club into reality.*

*How and why did you start designing golf courses?*

I met Rees Jones, the younger son of Robert Trent Jones -a prestigious North American designer of golf courses- while studying landscape architecture at university. Rees invited me to work in his father's office one summer and that's when I fell in love with this profession. When I finished university I began to work at his New Jersey practice.

*How did the collaboration with Gmp arise for the project of Las Colinas Golf & Country Club?*

Through the North American company KDM (KaplanMcLaughlin Díaz), which I collaborated with in the presentation of three projects east of Málaga. They asked me if I might be interested in a project in Campoamor, in Alicante- Las Colinas Golf & Country Club. I went to see it and came to an agreement with Gmp, the owning company, to work together.

As it worked out, this collaboration has been highly satisfactory.

“In the design I took the contours of the terrain very much into account, trying to adapt course models to this one. My goal has been to integrate all the holes into the surroundings in a natural way while making this a very pleasant course to walk on”

*In your opinion, the golf course you have designed in Las Colinas is different because of...*

Without a doubt, Las Colinas Golf & Country Club is an exceptional project. The holes of this magnificently located golf course run across a valley. A unique aspect of the project is that this valley, and consequently the golf course, run between hills that are high

enough to give it privacy and isolate it from its surroundings, which is not possible at other courses in the area.

The development as a whole is really "self-contained", visually independent from what is going on outside. This is what most impressed me about Las Colinas - and still does. To shape the course we have used the best shapers, who have created a landscape totally adapted to the original land.

Moreover, unlike the usual landscape in the area, large, generally arid plains, the special landscape of Las Colinas and the rich Mediterranean vegetation surrounding the course give the development a beauty intrinsic to the spot that we have tried to preserve. Thus, the plants we have added to adorn the course are indigenous, because my ultimate goal as a landscape architect has been for the course to look like an integrated part of the existing landscape.

For this reason alone, Las Colinas Golf & Country Club is a really exceptional development in the area.

*Out of curiosity, just one last question: how long does it take to design and build a golf course?*

Due to the complexity of current legislation, the first draft can take between 2 and 3 years to be approved, although once, for different reasons, it took 33 years. Once the first draft has been approved, I normally need 3 to 4 months to draw up the definitive project. It takes another year or year and a half to build the project. Then you have to remember that it takes between 3 and 6 months for the grass to grow.

"I have come to fall in love with this profession"